DISCLOSURE & COMPARISON OF PRODUCTS CERTAINTYSELECT[®] ANNUITY

EquiTrust Life Insurance Company®

7100 Westown Parkway, Suite 200 West Des Moines, Iowa 50266-2521 (866) 598-3692 Fax: (515) 226-5103 <u>www.EquiTrust.com</u> Mailing Address: PO Box 14500 Des Moines, Iowa 50306-3500

This form must be submitted for each contract/policy being replaced (including partial and penalty-free transfers) in addition to any state-required replacement form(s). Do not leave any item unanswered. If any information requested is unavailable, not applicable or unknown, that must be indicated.

1.	Owner Name	_ Joint Owner Name
2.	Replaced Company Name	_ Replaced Product Name
3.	Replaced Contract Number	_ Contract Effective Date (mm/dd/yyyy)
4.	Current Surrender Charge (excluding MVA)	%

Current Surrender Charge (excluding MVA) _____%
Replacement Withdrawal Type Full Partial Partial Penalty Free Withdrawal

If the replaced product is an annuity, complete the information in the chart below. If the replaced product is life insurance, you may skip to the Additional Information section on the next page.

	Existing Annuity	Proposed Replacement Annuity
Generic Contract Type (Fixed, Index, Variable)		🗌 Index 🛛 Fixed
Entire Surrender Charge Schedule, by year		
Accumulation Value	\$	
Current Cash Surrender Value	\$	
Premium Bonus Percentage	%	0%
Penalty Free Withdrawal Percentage	%	Interest Only
Minimum Guaranteed Interest Rate	%	See Product Disclosure
Death Benefit	\$	Full Accumulation Value
CONTRACT FEATURES		
Contract Fees (Asset Fees, Rider Fees, etc.) Do <u>NOT</u> include IBR Fees		None
Market Value Adjustment	🗌 Yes 🗌 No	🗌 Yes 🗌 No
Return of Premium	🗌 Yes 🗌 No	🗌 Yes 🛛 No
Nursing Home Rider	🗌 Yes 🗌 No	🗌 Yes 🗌 No
Terminal Illness Rider	🗌 Yes 🗌 No	🖂 Yes 🗌 No
INCOME BENEFIT RIDER INFORMATION	Rider Being Replaced	EquiTrust Rider Elected
Does the Contract have an Income Benefit Rider (IBR)?	☐ Yes ☐ No If "Yes", complete remainder of chart. If "No", continue to Additional Information section	🗌 Yes 🛛 No
Value of Benefit or Enhanced Withdrawal Base	\$	
Benefit Base Calculation (example: roll-up rate, bonus, etc.)		
IBR Rider Charge		
Are income payments currently being received?	Yes No	
Provide explanation for loss of benefit base and/or income payments and how this meets current and future needs		<u>.</u>



ADDITIONAL INFORMATION

1. Please explain why you have chosen to replace your existing	ife insurance or annuity contract. (Give specific reasons)	
2. Is the agent assisting you with this transaction the agent on th	e contract that is being replaced?	
3. <u>Excluding the current replacement</u> , have you replaced any	annuity contracts within the past 60 months?	
☐ Yes ☐ No If Yes, please provide the following in		
3a. Explanation for other replacements within the past 60 months:		
· · · ·		
3b. Is the agent assisting you with this transaction the sa	me agent who replaced those contracts? 🗌 Yes 🗌 No	
SIGNATURES		
OWNER(S): Do not sign this form if any item has been left ur recorded and confirm that it is true and correct to the best o		
Owner Signature	Date	
Joint Owner Signature	Date	
Agent/Producer Signature	Date	

